

A Short Course on:



MARINE INSURANCE 2008

HULL CARGO P&I

This essential two day intensive training & workshop course covers the law and practice on insurances of the shipping and international trade industry (particularly relating Hull & Machinery, Cargo, Freight and P&I Clubs).

Highlighting also on issues such as seaworthiness, carriage of goods by sea, salvage and general average; this course

examines other essential conceptual issues such as insurable interest, misrepresentation and utmost good faith, brokers agents and their liabilities, insurance markets and their regulations, reinsurance aspects etc.

Using interactive training methodology of case studies and workshops, participants will gain knowledge and sharpen skills required for their relating practice.

KEY TOPICS INCLUDES:

Cargo Insurance

- ❖ Current Trends (2000-2008)
- ❖ Policy Cover
- ❖ Export – Import Insurance
- ❖ Marine Cargo Claims
- ❖ Claims Procedure

Hull & Machinery Insurance

- ❖ Developments & Key Issues (2000-2008)
- ❖ Risks & Exclusions
- ❖ Extent of Indemnity for Covered Losses
- ❖ Collision Liability Coverage
- ❖ Claims Procedures

Protection & Indemnity Insurance

- ❖ P&I Insurance Policy
- ❖ Claims Administration

Underwriters & Brokers

- ❖ Brokers' Duties, Obligations & Potential Liabilities
- ❖ Current Trends in Brokerage & Underwriting
- ❖ Subrogation & Abandonment: Underwriter's Right of Recourse

Mortgagee's Interest Insurance

- ❖ Protecting the Bank's Interest

Case Studies & Workshop

- ❖ Marine Claims & Recovery
- ❖ Understanding the interplay between P&I, H&M and Cargo insurance

WHO SHOULD ATTEND:

- Insurers
- Ship Owners
- Credit/Risk Managers
- P&I Club Executives
- Surveyors/ Adjusters
- Shipping Agents
- Shipbrokers
- Port owners/Operators
- Law Students
- Importers & Exporters / Businessmen
- Underwriters
- Insurance Brokers
- Claims Managers
- Bankers
- Charterers
- Forwarders
- Legal Advisors
- Lawyers
- Government Dept

REGISTER NOW!!

**Exclusive and limited seats
on first come first serve basis.**

**Complete training & workshop only
at RM1480 per person**

** Course includes lunch, tea breaks,
comprehensive training notes
and certificate of participation*

For immediate booking, call 03-22731822

Organized by: JBC

MARINE INSURANCE 2008

Day 1 : 9.00am – 5.00pm

- 09.15 am - Introduction
- 09.30 am - Underwriters & Brokers**
 - o What Underwriters and Brokers need to do to comply with the Duty of Disclosure
 - o Current Trends in Brokerage and Underwriting (1997-2008)
 - o Subrogation & Abandonment: Underwriter's Right of Recourse
 - o Reinsurance decisions that affect Underwriters and Brokers
- 10.30 am - Coffee / Tea Break
- 10.50 am - Cargo Insurance**
 - o New Developments on Cargo Insurance
 - o Policy Cover
 - Types of Policy
 - Essential Differences between the Institute Cargo Clauses (A), (B) and (C)
 - Institute War / Strike Clauses
 - International Trade Clauses
 - Other Institute Clauses
- 12.30 pm - LUNCH BREAK
- 2.00 pm - Export / Import Insurance**
 - Incoterms
- 3.00 pm - Marine Cargo Claims**
 - Indemnity
 - Claim & Recovery Procedures
 - Sue & Labour
 - How to optimize your Recovery
- 3.15 pm - Mortgage Interest Insurance**
 - o The Ship's Mortgage
 - o Insurable Interest of the Mortgagee
 - o Protecting the Mortgagee
 - o Assignment of the Hull Policy
 - o Problems with Assignment
 - o Loss Payee Clauses
 - o Mortgagee Effecting Hull Policy
 - o Mortgagees' Interest Policy
- 4.30 pm - Coffee / Tea Break
- 4.50 pm - Question & Answer
- 5.00 pm - End

Day 2 : 9.00am – 5.00pm

- 09.15 am - Introduction
- 09.30 am - Hull & Machinery Insurance**
 - o Contemporary Developments & Key Issues (2000-2008)
 - International Rules / Conventions
 - Case Law Summaries
 - ISM/ISPS Code, Terrorism & Piracy
- 10.10 am - Coffee / Tea Break
- 10.30 am - Risks & Exclusions**
 - The Inchmaree Clause under ITC 1983
 - The Peril's Clause
 - Deliberate Damage - Pollution Hazard
 - War & Strikes and Related Exclusions Clause
 - Increased Value & Excess Liabilities Clause
 - Builders' Risk
- 11.30 am - Extent of Indemnity for Covered Losses**
 - Actual and Constructive Total Loss
 - Particular Average
 - General Average and Salvage
 - Sue & Labour Clause
 - Warranties
 - Collision Liability Coverage
- 12.30 pm - LUNCH BREAK
- 2.00 pm - Hull Claims**
 - Claim & Recovery Procedures
- 2.30 pm - P&I Insurance**
 - o P&I Insurance Policy
 - History & Development
 - P&I Clauses: Coverage & Exclusions
 - o Claims Administration
 - Types of Claimants
 - Loss Investigation & Adjusting
- 3.50 pm - WORKSHOP SESSION**
 - The interplay between P&I, H&M and Cargo insurance
- 4.30 pm - Coffee / Tea Break
- 4.50 pm - Question & Answer
- 5.00 pm - End

SPEAKERS PROFILE



Jeremy M. Joseph
*Managing Partner
 Joseph & Partners,
 Advocates & Solicitor
 Kuala Lumpur*

Jeremy began his career in 1994 as a claims handler in an insurance broking firm in Kuala Lumpur. In 1998 he joined Holman Fenwick & Willan as a legal assistant in their Singapore office, where he specialised in shipping, insurance and commercial litigation for several years. In 2002, Jeremy joined Joseph Tan Jude Benny and set up their Malaysian associated office - Joseph & Partners. He has been for some years now, in active shipping litigation practice in Malaysia. His academic contributions include many articles published in the Butterworths Malayan Law Journal. He was also the author of the Marine Insurance volume on the Malaysian Encyclopedia of Forms and Precedents published by Butterworths and co-author of the Shipping, Insurance and Carriers volumes of Halsbury's Laws of Malaysia.



Dr. Irwin U. J Ooi,
*Lecturer in Law, MARA
 University of Technology
 (UiTM), Malaysia*

After joining UiTM's Law Faculty in 2002, Irwin now teaches Carriage of Goods by Sea and Marine Insurance on the LL.M programme. Irwin has numerous links to legal fraternity. He teaches Legal Research courses at the Judicial Training Institute of Malaysia. Irwin has also contributed to the Kuala Lumpur Bar Council's Continuing Legal Education programme, and was recently invited by the Bar Council of Malaysia to present a paper on Reform of Maritime Law at the 13th Biennial Malaysian Law Conference, 2005. He is actively involved in Shipping Law reform in Malaysia and recently presented a paper on the intricacies of limitation of liability at the Maritime Institute of Malaysia's forum for the revising of the Hague Rules.

Despite his busy schedule, Irwin manages to find the time for research and writing. His most recent research project is to co-write the Marine Insurance volume for Halsbury's Laws of Malaysia.

For immediate booking, call 03-22731822 or email info@jbc.com.my

REGISTRATION FORM

(REPLY BY FAX : +6 03 - 2273 2822 or 03-2272 2522)

Name of Organization: _____

Address: _____

[] Yes, please register the following delegates

1 Name _____ Designation _____

Telephone _____ Fax _____ Email _____

2 Name _____ Designation _____

Telephone _____ Fax _____ Email _____

3 Name _____ Designation _____

Telephone _____ Fax _____ Email _____

Full Payment RM1480 X _____ persons = RM _____ made to JBC Solutions Sdn Bhd
 (15% discount applies automatically for group registration of 3 and above)

Registration prepared by

Name / Dept : _____

Tel / Fax : _____ (company chop)

PAYMENT

Please send cheque / bank draft made payable to:
 JBC SOLUTIONS SDN BHD
 Address:
 Suite 3B-21-6, Plaza Sentral,
 Jalan Stesen Sentral 5, 50470
 Kuala Lumpur, Malaysia.

TELEGRAPHIC TRANSFER

Bank Account:
 JBC SOLUTIONS SDN BHD
 Account number:
 2-14099-00031657
 Bank: RHB Bank Mid Valley
 (Please fax over transaction slip with company name.)

NOTICE The organisers may at anytime, with or without giving prior notice, cancel, postpone or change the content of any published particulars, without liability. Payments must be received prior to the course to guarantee your place.